#### OPPORTUNITY

Automate information processing and analysis





Artificial Intelligence has capabilities to **automatically process and analyze information** so it becomes easier to understand and use. This can be particularly helpful when dealing with lots of documents.

Think about how you could use these capabilities to efficiently manage and get the most out of your information.

# What if your solution could summarize any document

#### saving you time on reading?





For example, it could...

provide a daily summary of key open issues from customer orders.

**summarize articles** and reports about competitors.

**summarize lengthy email** threads and extract the main points.

What could be useful to summarize?

#### What if your solution could translate text to any language

helping you communicate globally without barriers?





For example, it could...

## **translate product manuals** into various languages, supporting global distribution.

## **translate support tickets** into the customer's native language,

enhancing customer satisfaction.

#### translate presentations into

multiple languages to facilitate collaboration across regions.

#### What do you need to translate?

#### What if your solution could sort information into existing or new categories

bringing order and clarity to your data?





For example, it could..

#### organize customer feedback into

actionable categories like product satisfaction, service issues, or feature requests.

**classify leads** by status such as hot, warm, or cold.

**sort employee skills** by type such as technical, managerial, or creative.

What information do you need to classify?

## What if your solution could discover patterns and themes in unstructured information

helping you to quickly understand the main ideas?





For example, it could...

**discover trends** among recently published scientific papers.

**discover main insights** from interview transcripts.

**identify pain points**, and emerging trends in customer reviews.

**form labeled clusters** of related information from interview notes.

What do you need to discover in your information?

## What if your solution could analyze the sentiment of any text

helping you to better understand your customers' reactions?





For example, it could ...

analyze social media conversations to understand public opinion.

**analyze customer reviews** to gauge overall satisfaction levels.

#### analyze customer service transcripts and email exchanges

to assess the overall customer experience.

What information could reveal customer's sentiment?

## What if your solution could extract specific information from any document

allowing you to get straight to the point?





For example, it could...

extract dates, conditions, and obligations from legal contracts.

extract **issue descriptions and contact details** from customer support tickets to speed up troubleshooting.

extract **patient information**, **diagnoses, and treatments** from unstructured medical records.

What information do you need to extract from documents?

#### What if your solution could automatically match related information

helping you connect the dots effortlessly?





For example, it could...

#### automatically assign invoices

to the correct customers, reducing manual work.

**link customer feedback with support tickets**, identifying recurring issues for improved service.

**pair supplier details with procurement history**, optimizing inventory management.

What data should be linked?

#### What if your solution could identify unusual patterns in your information

providing early warnings of potential problems?





For example, it could...

detect unusual bank transactions to find fraud.

**uncover unusual variations in production outputs**, indicating potential equipment malfunctions.

**detect anomalous patterns in sales data,** revealing possible customer preference changes.

What information could conceal deviations from the norm?

## What if your solution could automatically identify and categorize visual content

streamlining your image analysis processes?





For example, it could...

**sort images of technical equipment** by defect type, improving quality control.

**sort and tag images from security cameras** by activity type, simplifying the review process.

identify abnormalities in MRI scans to diagnose diseases early.

What visual content needs to be identified?

OPPORTUNITY

## Streamline content creation





With generative models, Artificial Intelligence can effortlessly **produce novel and original content** and refine it to meet specific requirements, so you don't have to do it all alone. This is particularly helpful for creating documents and communication materials.

Think about how you can leverage this creative capability to improve and streamline your content creation workflows.

#### What if your solution could write anything you request

allowing you to focus on the main message?





For example, it could...

write detailed and engaging **product** descriptions.

**create storylines** for your presentations.

compose creative and engaging social media posts and blog articles.

What documents do you need help writing?

#### What if your solution could review and refine any written text

allowing you to relax knowing your documents are error-free?





For example, it could...

#### review content in social platforms

for community guideline violations, like misinformation.

#### review and refine blog posts to

ensure they are engaging, informative, and easy to understand.

## **review and refine emails** for clarity and impact.

#### What content do you need to review?

#### What if your solution could create any picture you request

allowing you to quickly visualize your ideas?





For example, it could...

create **visualisations of new product ideas**, helping designers iterate faster.

## create **images for social media posts and presentations**.

Produce **diagrams** to effectively communicate complex information.

What do you need help to visualize?

#### What if your solution could narrate text in a voice and accent of your choice

enabling you to connect effectively with any audience?





For example, it could...

## create auditory language learning exercises in different languages

**and accents** to make content accessible to people from different backgrounds .

create localized voiceovers for product tutorials and customer service interactions.

What information do you need in narrated form?

#### What if your solution could adapt information to any style or tone of voice

ensuring your message fits perfectly in any situation?





For example, it could...

**re-write your posts** so they fit to the tone of voice of different social media channels.

adapt a legal document into a simplified version for non-legal professionals to understand.

convert a news article **into a social media post or a blog entry**.

What information do you need to adapt to different styles?

## What if your solution could create content tailored to individual preferences

ensuring your customers feel it's made for them?





For example, it could...

create personalised learning

**paths** adapted to students' individual abilities and interests.

create personalised news summaries for media platform subscribers, focusing on topics they frequently interact with.

create **personalized health and fitness plans and tips**, based on users' goals, and activity levels.

What content do you need to personalise?

## What if your solution could describe visual content

enabling you to leverage visual data in unique and innovative ways?





For example, it could...

**convert data visualizations into text summaries**, supporting those who find visual data challenging.

narrate the contents of historical images, providing context and insights for educational purposes.

describe defects or variations in product images, streamlining the inspection process.

What visual content do you need to describe?

STREAMLINE CONTENT CREATION

## What if your solution could create various versions of your content

providing you with diverse perspectives to choose from?





STREAMLINE CONTENT CREATION

For example, it could...

create alternative versions of a social media post to test different engagement strategies.

generate multiple versions of a product description to compare conversion rates.

write multiple versions of a creative brief to spark new ideas and approaches to a project.

What content would be useful to have in different versions?

OPPORTUNITY

# Simplify access to information and knowledge





#### Generative AI allows you to use everyday language to interact with digital systems, eliminating the need to master complex user interfaces or remember specific keywords. This can become especially useful when searching for information and specific knowledge.

Think how this new possibility can get your requests fulfilled more efficiently.

## What if your solution could find and consolidate the information you need

saving you hours of research time?





For example, it could...

**provide a list with the five most relevant article links** for a topic you are researching about.

**consolidate different points of view** about a topic you want to know more about from various sources.

**compare** different products or services based on your provided preferences.

What information do you need to find?

### What if your solution could act as a domain specialist

answering your questions and providing guidance?





For example, it could...

**act as an IT assistant,** offering realtime guidance on technical issues.

#### act as a public office assistant, answering citizen inquiries about

policies, procedures, and services via text or voice-based chat.

#### act as a compliance expert,

supporting customers in interpreting complex regulations.

## What knowledge domain do you need access to?

## What if your solution could help you talk to systems

allowing you to interact with technology in a more intuitive way?





For example, it could...

**translate your financial questions into queries** for a data model and provide you with the relevant insights.

access information and services from various systems **using a single chatbot interface.** 

Which systems could be easier to interact with by using natural language?

## What if your solution could ask you guiding questions

allowing you to navigate through complex and challenging topics?





For example, it could...

#### ask students questions about a lesson, ensuring that they understand the material.

#### guide customers in troubleshooting technical issues using questions to identify the root cause of the problem.

ask questions that **help beginner** writers create a character.

What guiding questions could help you? **OPPORTUNITY** 

## Explore diverse suggestions and ideas





#### Artificial Intelligence can offer tailored suggestions and creative ideas based on available information or context, acting as a collaborative partner. This is particularly valuable for creating innovative and personalized experiences.

Think how this collaborative capability can assist you in making more informed decisions and finding innovative solutions to problems.

#### What if your solution could

## suggest different answers to customers' inquiries

allowing you to simply choose the most fitting ones?





For example, it could...

#### suggest alternative products

when a requested item is unavailable.

#### **suggest different ways to phrase a response** to a customer's complaint.

**suggest different solutions to solve issues,** from immediate fixes to long-term improvements.

Which requests could benefit from different options?

## What if your solution could recommend the best next steps in a process

enabling you to proceed with confidence?





For example, it could...

**recommend the most effective sequence of activities** to advance in a project based on goals.

**suggest optimal next steps in a sales cycle** based on customer interactions.

**suggest step-by-step guidance for troubleshooting** based on customer's technical background.

For which processes do you need to figure out the best next step?

#### What if your solution could

## generate a variety of ideas to solve problems

ensuring you never get stuck?





For example, it could...

suggest different solution ideas to address a specific user requirement.

generate a variety of new product ideas with specific characteristics.

generate a variety of new marketing ideas for campaigns.

What activities could be enriched with a variety of inspiring ideas?

## What if your solution could recommend options tailored to a specific situation

making smart choices effortless?





For example, it could...

recommend suitable furniture pieces by analyzing a room's image.

**recommend personalized music playlists** based on a user listening patterns and preferences.

recommend trainings and job openings based on skills and personal preferences

What activities could benefit from tailored recommendations? OPPORTUNITY

## Streamline tests and simulations with realisticlooking data





STREAMLINE TESTS AND SIMULATIONS WITH REALISTIC LOOKING DATA

#### Generative AI allows you to generate mock data that mirror real-world examples. This can become especially useful in situations where real data is limited or sensitive.

Think about how this capability can support you during test and simulation scenarios. STREAMLINE TESTS AND SIMULATIONS WITH REALISTIC LOOKING DATA

#### What if your solution could

## generate mock data

allowing you to test and prepare for a range of scenarios?





STREAMLINE TESTS AND SIMULATIONS WITH REALISTIC LOOKING DATA

For example, it could...

simulate responses to job interview questions, helping recruiters prepare for their conversations with candidates.

**simulate customer service scenarios** with fictional customer profiles for training purposes.

**populate demo environments** with fake yet realistic-looking data.

What scenarios do you need to simulate with real-looking data? OPPORTUNITY

Augment decisionmaking with Al-driven insights





Al enables systems to generate insights from analyzing past decisions and outcomes, offering informed choices. This enhances human decisionmaking and optimizes complex business processes.

Think about what scenarios could significantly benefit from decisions based on the analysis of historical data and outcomes.

What if your solution could

## forecast potential outcomes based on historical trends

enabling you to stay ahead of the curve?





For example, it could...

#### predict seasonal sales peaks to

plan inventory, avoiding stockouts and excess.

#### forecast financial market trends

and optimize investment strategies for better returns.

**forecast energy consumption patterns** and optimize resources, enhancing sustainability efforts.

What decisions could benefit from predictive analytics?

## What if your solution could evaluate and rank relevant choices

ensuring you focus on the options that matter most?





For example, it could...

**rank investment opportunities** by potential return and risk, aiding in strategic financial decisions.

rank suppliers by cost, quality, and reliability, to select the best partner.

evaluate leads by conversion likelihood to enhance sales efficiency.

What decisions need prioritization of alternatives?

## What if your solution could identify the ideal course of action in low-stakes situations

using historical data to ensure consistent, effective choices?





For example, it could...

route incoming queries to the best-suited agent or department based on types of customer inquiries.

**select the optimal place and time for an event** to maximize attendance and minimize costs.

calculate the most efficent container loading and routes for efficient distribution.

What scenarios could benefit from automated decisions?

## What if your solution could simulate different business scenarios

helping you discover the most effective strategies for success?





For example, it could...

**simulate a large number of investment strategies** to identify the most promising one.

**simulate weather conditions** to identify the most profitable vineyard locations.

simulate project outcomes to optimize staffing and stay on time and within budget.

What decisions could benefit from scenario simulations?

OPPORTUNITY

## Get coding assistance





#### Imagine your new solution could **act as your** development partner,

providing you with error-free code snippets and taking over documentation efforts. This can transform the way you approach coding, making it more efficient and less errorprone.

Think how this capability could elevate your coding practices and enhance the overall development lifecycle.

## What if your solution could suggest code

## snippets in real-time

enabling you to complete projects with unprecedented speed?





For example, it could...

give real-time code completion suggestions based on the code's context, helping to speed up the coding process.

recommend efficient coding patterns for building responsive web designs, streamlining web development workflows.

Which projects could benefit from code suggestions in realtime?

## What if your solution could automatically identify problems in your code

saving you hours of debugging and troubleshooting?





For example, it could...

**provide automated feedback on code modifications,** helping to address issues before they end up in the main codebase.

**provide detailed explanations for detected issues,** aiding in educational growth for developers.

What situations could benefit from automated code review and feedback?

# What if your solution could document your code regularly

ensuring your team stays synced up without much effort?





For example, it could...

get code documentation updated automatically, based on scans of the codebase.

create in-line comments for complex code, helping new team members to understand it.

summarize code updates in a weekly digest, keeping the whole team informed of changes.

What situations could benefit from automated code documentation?

#### What if your solution could

## generate tailored test cases and scripts automatically

speeding up the development cycle and product release?





For example, it could...

#### generate test cases covering multiple combinations of browsers, platforms, and devices, ensuring comprehensive coverage without extensive manual work.

automatically update test scripts when code changes, maintaining test relevance and accuracy.

What situations could benefit from automated test generation?