OPPORTUNITY

Ease information processing and understanding





Generative AI has capabilities to quickly **process and analyze information** so it

becomes easier to consume. This can be particularly helpful when dealing with lots of documents.

Think about how you could use these capabilities to efficiently manage and get the most out of your information.

What if your solution could summarize any document

saving you time on reading?





For example, it could...

provide a daily summary of key open issues from customer orders.

summarize articles and reports about competitors.

summarize lengthy email threads and extract the main points.

What could be useful to summarize?

What if your solution could translate text to any language

helping you communicate globally without barriers?





For example, it could...

translate product manuals into various languages, supporting global distribution.

translate support tickets into the customer's native language, enhancing customer satisfaction.

translate presentations into multiple languages to facilitate collaboration across regions.

What do you need to translate?

What if your solution could sort information into existing or new categories

bringing order and clarity to your data?





For example, it could..

organize customer feedback into

actionable categories like product satisfaction, service issues, or feature requests.

classify leads by status such as hot, warm, or cold.

sort employee skills by type such as technical, managerial, or creative.

What information do you need to classify?

What if your solution could discover patterns and themes in unstructured information

helping you to quickly understand the main ideas?





For example, it could...

discover trends among recently published scientific papers.

discover main insights from interview transcripts.

identify pain points, and emerging trends in customer reviews.

form labeled clusters of related information from interview notes.

What do you need to discover in your information?

What if your solution could analyse the sentiment of any text

helping you to better understand your customers' reactions?





For example, it could ...

analyze social media conversations to understand public opinion.

analyze customer reviews to gauge overall satisfaction levels.

analyze customer service transcripts and email exchanges

to assess the overall customer experience.

What information could reveal customer's sentiment?

What if your solution could extract specific information from any document

allowing you to get straight to the point?





For example, it could...

extract dates, conditions, and obligations from legal contracts.

extract **issue descriptions and contact details** from customer support tickets to speed up troubleshooting.

extract **patient information**, **diagnoses, and treatments** from unstructured medical records.

What information do you need to extract from documents?

OPPORTUNITY

Streamline content creation





Generative AI can effortlessly produce novel and original content, so you don't have to do it all alone. This can be particularly helpful during the creation of documents and communication materials.

Think about how you could use this creative ability to improve and streamline your content creation workflows.

What if your solution could write anything you request

allowing you to focus on the main message?





For example, it could...

write detailed and engaging **product** descriptions.

create storylines for your presentations.

compose creative and engaging social media posts and blog articles.

What documents do you need help writing?

What if your solution could review and refine any written text

allowing you to relax knowing your documents are error-free?





For example, it could...

review content in social platforms

for community guideline violations, like misinformation.

review and refine blog posts to

ensure they are engaging, informative, and easy to understand.

review and refine emails for clarity and impact.

What content do you need to review?

What if your solution could create any picture you request

allowing you to quickly visualize your ideas?





For example, it could...

create **visualisations of new product ideas**, helping designers iterate faster.

create **images for social media posts and presentations**.

Produce **diagrams** to effectively communicate complex information.

What do you need help to visualize?

What if your solution could narrate text in a voice and accent of your choice

enabling you to connect effectively with any audience?





For example, it could...

create auditory language learning exercises in different languages

and accents to make content accessible to people from different backgrounds .

create localized voiceovers for product tutorials and customer service interactions.

What information do you need in narrated form?

What if your solution could adapt information to any style or tone of voice

ensuring your message fits perfectly in any situation?





For example, it could...

re-write your posts so they fit to the tone of voice of different social media channels.

adapt a legal document into a simplified version for non-legal professionals to understand.

convert a news article **into a social media post or a blog entry**.

What information do you need to adapt to different styles?

What if your solution could create content tailored to individual preferences

ensuring your customers feel it's made for them?





For example, it could...

create personalised learning

paths adapted to students' individual abilities and interests.

create personalised news summaries for media platform subscribers, focusing on topics they frequently interact with.

create **personalized health and fitness plans and tips**, based on users' goals, and activity levels.

What content do you need to personalise?

What if your solution could describe visual content in words

enabling you to leverage visual data in unique and innovative ways?





For example, it could...

convert data visualizations into text summaries, supporting those who find visual data challenging.

narrate the contents of historical images, providing context and insights for educational purposes.

describe defects or variations in product images, streamlining the inspection process.

What visual content do you need to describe?

OPPORTUNITY

Simplify access to information and knowledge





Generative AI allows you to use everyday language to interact with digital systems, eliminating the need to master complex user interfaces or remember specific keywords. This can become especially useful when searching for information and specific knowledge.

Think how this new possibility can get your requests fulfilled more efficiently.

What if your solution could find and consolidate the information you need

saving you hours of research time?





For example, it could...

provide a list with the five most relevant article links for a topic you are researching about.

consolidate different points of view about a topic you want to know more about from various sources.

compare different products or services based on your provided preferences.

What information do you need to find?

What if your solution could act as a domain specialist

answering your questions and providing guidance?





For example, it could...

act as an IT assistant, offering realtime guidance on technical issues.

act as a public office assistant, answering citizen inquiries about

policies, procedures, and services via text or voice-based chat.

act as a compliance expert,

supporting customers in interpreting complex regulations.

What knowledge domain do you need access to?
What if your solution could help you talk to systems

allowing you to interact with technology in a more intuitive way?





For example, it could...

translate your financial questions into queries for a data model and provide you with the relevant insights.

access information and services from various systems **using a single chatbot interface.**

Which systems could be easier to interact with by using natural language?

What if your solution could ask you guiding questions

allowing you to navigate through complex and challenging topics?





For example, it could...

ask students questions about a lesson, ensuring that they understand the material.

guide customers in troubleshooting technical issues using questions to identify the root cause of the problem.

ask questions that **help beginner** writers create a character.

What guiding questions could help you? **OPPORTUNITY**

Explore diverse suggestions and ideas





Generative AI can give suggestions and creative ideas tailored to specific contexts, acting as a collaborative partner. This can become particularly valuable when looking for actionable inspiration.

Think how this collaborative capability can help you in making more informed decisions and finding innovative solutions to problems.

What if your solution could

suggest different answers to customers' inquiries

allowing you to simply choose the most fitting ones?





For example, it could...

suggest alternative products

when a requested item is unavailable.

suggest different ways to phrase a response to a customer's complaint.

suggest different solutions to solve issues, from immediate fixes to long-term improvements.

Which requests could benefit from different options?

What if your solution could recommend the best next steps in a process

enabling you to proceed with confidence?





For example, it could...

recommend the most effective sequence of activities to advance in a project based on goals.

suggest optimal next steps in a sales cycle based on customer interactions.

suggest step-by-step guidance for troubleshooting based on customer's technical background.

For which processes do you need to figure out the best next step?

What if your solution could

generate a variety of ideas to solve problems ensuring you never get stuck?





For example, it could...

suggest different solution ideas to address a specific user requirement.

generate a variety of new product ideas with specific characteristics.

generate a variety of new marketing ideas for campaigns.

What activities could be enriched with a variety of inspiring ideas?

What if your solution could recommend options tailored to a specific situation

making smart choices effortless?





For example, it could...

recommend suitable furniture pieces by analyzing a room's image.

recommend personalized music playlists based on a user listening patterns and preferences.

recommend images for a presentation based on its text.

What activities could benefit from tailored recommendations?

What if your solution could create various versions of your content

providing you with diverse perspectives to choose from?





For example, it could...

create alternative versions of a social media post to test different engagement strategies.

generate multiple versions of a product description to compare conversion rates.

write multiple versions of a creative brief to spark new ideas and approaches to a project.

What content would be useful to have in different versions?

OPPORTUNITY

Streamline tests and simulations with realisticlooking data





STREAMLINE TESTS AND SIMULATIONS WITH REALISTIC LOOKING DATA

Generative AI allows you to generate mock data that mirror real-world examples. This can become especially useful in situations where real data is limited or sensitive.

Think about how this capability can support you during test and simulation scenarios. STREAMLINE TESTS AND SIMULATIONS WITH REALISTIC LOOKING DATA

What if your solution could

generate mock data

allowing you to test and prepare for a range of scenarios?





STREAMLINE TESTS AND SIMULATIONS WITH REALISTIC LOOKING DATA

For example, it could...

simulate responses to job interview questions, helping recruiters prepare for their conversations with candidates.

simulate customer service scenarios with fictional customer profiles for training purposes.

populate demo environments with fake yet realistic-looking data.

What scenarios do you need to simulate with real-looking data? OPPORTUNITY

Support (automatic) decisionmaking





SUPPORT (AUTOMATIC) DECISION-MAKING

Generative AI can support systems in **making smart**, **informed decisions in clear-cut, low-risk scenarios.** This can help to automate routine tasks, freeing up your time and resources for more complex challenges.

Think about what scenarios could significantly benefit from automated decisions based on analysed information. SUPPORT (AUTOMATIC) DECISION-MAKING

What if your solution could make smart decisions in clear, low-risk scenarios,

allowing you to focus on more critical situations?





SUPPORT (AUTOMATIC) DECISION-MAKING

For example, it could...

route incoming queries to the best-suited agent or department based on types of customer inquiries.

automatically send personalized follow-up emails to potential customers based on their interest in specific products or services.

What processes and activities could benefit from automated decisions?

OPPORTUNITY

Get coding assistance





Imagine your new solution could **act as your** development partner,

providing you with error-free code snippets and taking over documentation efforts. This can transform the way you approach coding, making it more efficient and less errorprone.

Think how this capability could elevate your coding practices and enhance the overall development lifecycle.

What if your solution could suggest code

snippets in real-time

enabling you to complete projects with unprecedented speed?





For example, it could...

give real-time code completion suggestions based on the code's context, helping to speed up the coding process.

recommend efficient coding patterns for building responsive web designs, streamlining web development workflows.

Which projects could benefit from code suggestions in realtime?

What if your solution could automatically identify problems in your code

saving you hours of debugging and troubleshooting?





For example, it could...

provide automated feedback on code modifications, helping to address issues before they end up in the main codebase.

provide detailed explanations for detected issues, aiding in educational growth for developers.

What situations could benefit from automated code review and feedback?

What if your solution could document your code regularly

ensuring your team stays synced up without much effort?





For example, it could...

get code documentation updated automatically, based on scans of the codebase.

create in-line comments for complex code, helping new team members to understand it.

summarize code updates in a weekly digest, keeping the whole team informed of changes.

What situations could benefit from automated code documentation?

What if your solution could

generate tailored test cases and scripts automatically

speeding up the development cycle and product release?





For example, it could...

generate test cases covering multiple combinations of browsers, platforms, and devices, ensuring comprehensive coverage without extensive manual work.

automatically update test scripts when code changes, maintaining test relevance and accuracy.

What situations could benefit from automated test generation?